



Resource Consultants, Inc.

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Dear Friends,

January~February, 2020

We get calls most every day asking which of the precious metals the best buy are. At this point, we'd have to say with the exception of Palladium, ALL of them! Palladium one ounce Maple Leafs and bars are running around \$2500. each and 10oz Palladium bars are going for about \$24,870.00 each! We're not saying this is anywhere near the top, but with spot at the time of this writing being about \$2440.00 and with such a small premium for the physical, we would guess it might be topping off at about \$3000.00 If this happens, we will probably see investors selling off and taking profits and the price of this particular metal sliding back down a bit.



Platinum, on the other hand, is very undervalued comparatively. In 2008 platinum reached a high of over \$2,250. , while palladium didn't pass \$600. per ounce.

These two white metals are very similar in their uses which mostly include electronics, jewelry fabrication, as a substance for industrial uses which increases the rate of a chemical reaction without undergoing any permanent change itself. Both Palladium as well as Platinum are also used for catalytic converters which reduce toxic gasses and pollutants from internal combustion engines.

The biggest difference between Platinum and Palladium would probably be its density or "specific gravity" (the ratio between an object's volume and mass) . Platinum is a far denser metal than Palladium, Gold or Silver.

Platinum has a density of 21.45 grams per cubic centimeter.

Gold's density is 19.3 grams per cubic centimeter.

Palladium has a density of 12.0 grams per centimeter.

Silver has a density of 8.96 grams per centimeter.

The point is, Platinum is tremendously undervalued at this time. At less than half the price compared to Palladium it might be a pretty good idea to stock up while you can! So far there are no delays on delivery and there are many coins and bars to choose from. 800-494-4149



(Source: Stockcharts.com)

So far this year, the main discourse has proven to be engrossed in fears of pandemic disease as well as geo-political issues. When times get rough many of us feel it's a good idea to have a portion of our assets in precious metals. There is a comfort in being able to hold wealth in your possession rather than having faith in just a piece of paper. Gold has a history of rising quite dramatically during most times when moneys flowed out of stocks and bonds.

Anticipation of increased economic turmoil lead people to seek out the safty net of tangible investments such as Gold and other precious metals. We caution you to not act out of fear or greed, but do deversify if you hope to preserve your purchasing power in the furture. Precious metals have, for centuries, been the safe haven for prudent investors as well as those who just want to have a private means to pass on their wealth to their loved ones.

Financial Times January 30, 2020 gave Gold a rare compliment noting that Negative yielding debt sends investors scurrying into gold.

This is taken from GATA article 1,30,20 :

“ Holdings in gold-backed exchange traded funds have risen to their highest levels in seven years, following \$19.2 billion in inflows last year. Analysts say interest has picked up for a varity of reasons, including fears over slowdowns in big economies, rising gopolitical risks, and an apparent loss of faith in traditionsl “haven” asets suchas Japan’s yen.

But chief among them is a giant mound of negative-yielding debt, now tipping the scales at more than \$13 trillion. If buyers of bonds are being asked to pay for the privilege of holding them to maturity, then the appeal of gold - which yields nothing but also costs nothing to hold on to - is burnished.

"You're seeing flows into the metal. It's a global trend," said John Hathaway, co-manager of the Sprott Gold Equities fund. "The typical havens of safety are not that safe anymore and gold is getting a bid for that reason."

The revival for the yellow metal comes after a fairly bleak few years, in which a steady global economic recovery pushed gold prices down as low as \$1,000 a troy ounce in December 2015. ... “

... For the remainder of the report: <https://www.ft.com/content/d1a5cd9a-4292-11ea-a43a-c4b328d9061c>

We tend to recommend the same products all the time because these are the items we believe will offer the best and easiest liquidity when and if you decide to sell. There are many more items available and if you see or hear of something you'd like to own, chances are we have it available.

It's a good idea to consider liquidity whenever you invest in anything. The physical metals we recommend are easily recognizable, transportable, quick and easy to liquidate. It can also be one of the last private ways to hold wealth. Please call us regarding any precious metals you might like to buy or sell. 800-494-4149.

RECOMMENDATIONS GOLD CATEGORY ONE INSURANCE



In this category of gold ownership you should be looking first at the common bullion coins in the one ounce size. These have the least amount of premium and will protect your buying the best. Our favorites include the one ounce American Gold Eagle, one ounce Canadian Maple Leaf, one ounce Austrian Philharmonic and the one ounce South African Krugerrand.

These coins are also available in gold weights of ½ oz., 1/4oz and 1/10oz for slightly higher premiums. Put as many of these away as you can budget while you can. You might want to pick a few up to be used as very special gifts throughout the year too! The stock market is NOT your only choice for your IRA. You can own precious metals bullion coins and bars in

your IRA too! Resource Consultants is your source and full service metals dealer to help you. 800-494-4149.

GOLD CATEGORY TWO INSURANCE WITH A KICKER



We only recommend U.S. minted coins in this category and the in next. Because they are American coins, these are easily recognized and liquidated when the time comes.

While the modern gold and silver bullion coins were minted to be primarily for the intrinsic value of the metal, the older U.S. Gold and Silver coins were minted to be used as currency.

The coins we recommend at this time ,in this category are the \$20 Gold Liberty as well as the \$20 Saint Gaudens Gold Coin. We like these coins in XF condition. They are available at a premium just slightly higher than the bullion coins and are cherished for their antiquity and semi-numismatic quality as well as their gold value. We enjoy helping our clients put together date sets of these beauties!. \$20 Liberty or St Gaudens Type Double Eagles are nearly 1 full ounce of fine gold in content .9675 troy ounce.

Lightly circulated older U.S. coins are loved for their history, value and magnificence. Keep in mind that these are the coins with high bullion content and a very low semi-numismatic premium. The \$10 Indian and \$10 Type have .4638 troy ounce of fine gold. Call for current prices on Extra Fine, XF coins. 800-494-4149

GOLD CATEGORY THREE SPECULATION / NUMISMATIC

United States minted Gold coins that are graded by PCGS or NGC and are about 100 years old or more are available in many mint state grades for some of the lowest prices we've seen in ages. If you are able, these next few months could be your best opportunity to acquire some of these collectable, numismatic coins for years to come! We expect these collectible U.S. Gold coins to begin to rise from their bargain basement prices they have been at to much higher premiums as the demand for Gold increases. As a rule, most metals investors like to add some of these Vintage third party graded coins to their portfolio for diversification into something that could quite possibly go up in value much like other rarities. They can be very exciting to collect but you don't need a garage to store them in!



Whether you would like to know what might be the best value to invest in, or you are looking for a specific coin, CALL Resource Consultants, Inc. **800-494-4149**

SILVER CATEGORY ONE INSURANCE

In this insurance category of silver we still like the bags of 90% silver U.S. coins minted prior to 1965. The premium is low and they can be still readily available. These coins are no longer minted and when the supply is bought up the premiums can go up substantially!



A common question regarding 90% silver is "How much silver is in a bag of 90% silver?" To help you calculate: 90% silver coin is normally traded as "face value bags" in lots of \$1000 \$500 , or \$250 and \$100 bags. A full \$1,000 Face Value bag contains approximately 715 ounces of pure silver. This takes into account the wear and tear that occurs during circulation.

To calculate what you are paying per ounce on 90% silver, use this example: if the price per face value is 13.60 then a thousand dollar bag would cost \$13,600. Divide that by the number of ounces in the bag 715 and you see you are paying \$19.02 per silver ounce. Then , it is easy to calculate that a half bag would cost \$6800 and a quarter of a bag would be \$3400.00 all being \$19.02 per oz. A \$100 face value bag would be \$1360. These older U.S. coins are easily recognized and afford people the opportunity to have silver pieces smaller than one ounce which could be a very handy thing in purchasing situations where you might not want to trade a full ounce or more for something.

Next, consider picking up some bullion bars and rounds. Most rounds are purchased in 20 ounce rolls of one ounce pieces. However there are also some beautiful specialty rounds available in 2oz and 5oz sizes. Bars are normally 1oz, 5oz, 10oz or 100oz.

Next, look at the popular modern silver coins such as the American Eagle, Canadian Maple Leaf, Austrian Philharmonic, Australian Kangaroo, Mexican Libertad and British Britannia. Some of our clients enjoy up 20 and 25 coin rolls of each of these. This can be a great way to teach kids about coins from other countries and make it a fun investment hobby that could carry on and pay off throughout adulthood. Sovereign coins such as these are minted by the government mints in each country, carry a face value and the nations they are minted from guarantee the purity and content to be correct. All of these are available by the roll or monster box.



**SILVER CATEGORY TWO
INSURANCE WITH A KICKER AND THREE~ SPECULATION**



Morgan Silver Dollar Peace Silver Dollar

These beautiful antiquities are still one of the most beloved of the American Silver coins ever minted. At this time, they are available at prices that compete with what they sold for a decade ago! Choose yours in a circulated condition ranging from XF to AU in rolls of 20 or in collectable numismatic Mint State conditions graded by PCGS or NCG. Call for availability and current pricing. [800-494-4149](tel:800-494-4149).

PLATINUM



As we said at the beginning of this letter, Palladium has performed fantastically and we have seen platinum lagging behind gold. **This could be the time to stock on you Platinum.** Buy low; sell high could be a good plan here if you were one of the wise ones who picked up Palladium a few years ago. Regardless, adding some Platinum to your portfolio at this time could be a pretty smart move!



If you have someone who means a lot to you, don't forget to let them know. Life is all too brief. My wish for you is that whatever comes your way, you notice your blessings. They DO exist!

Remember, our newsletter is free and to receive it they only need to go to our website www.buysilvernow.com and subscribe! Call Resource Consultants, Inc. 800-494-4149 to speak with one of us or to place an order. We are also here to help you liquidate when the time comes if you should choose to do so.

We hope you will share this letter with your friends, they can subscribe at www.buysilvernow.com. Also, you can find us on Face Book: Resource Consultants, Inc. Please "like" and share our page!

Thank you for your friendship, your referrals and your business.

Linda C Gorman

Linda Gorman and the RCI family
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